Supplier Performance

Supply Chain Management

GDLS Global Supplier Performance Scorecard (external)

Revision 5 (2026-02-10)

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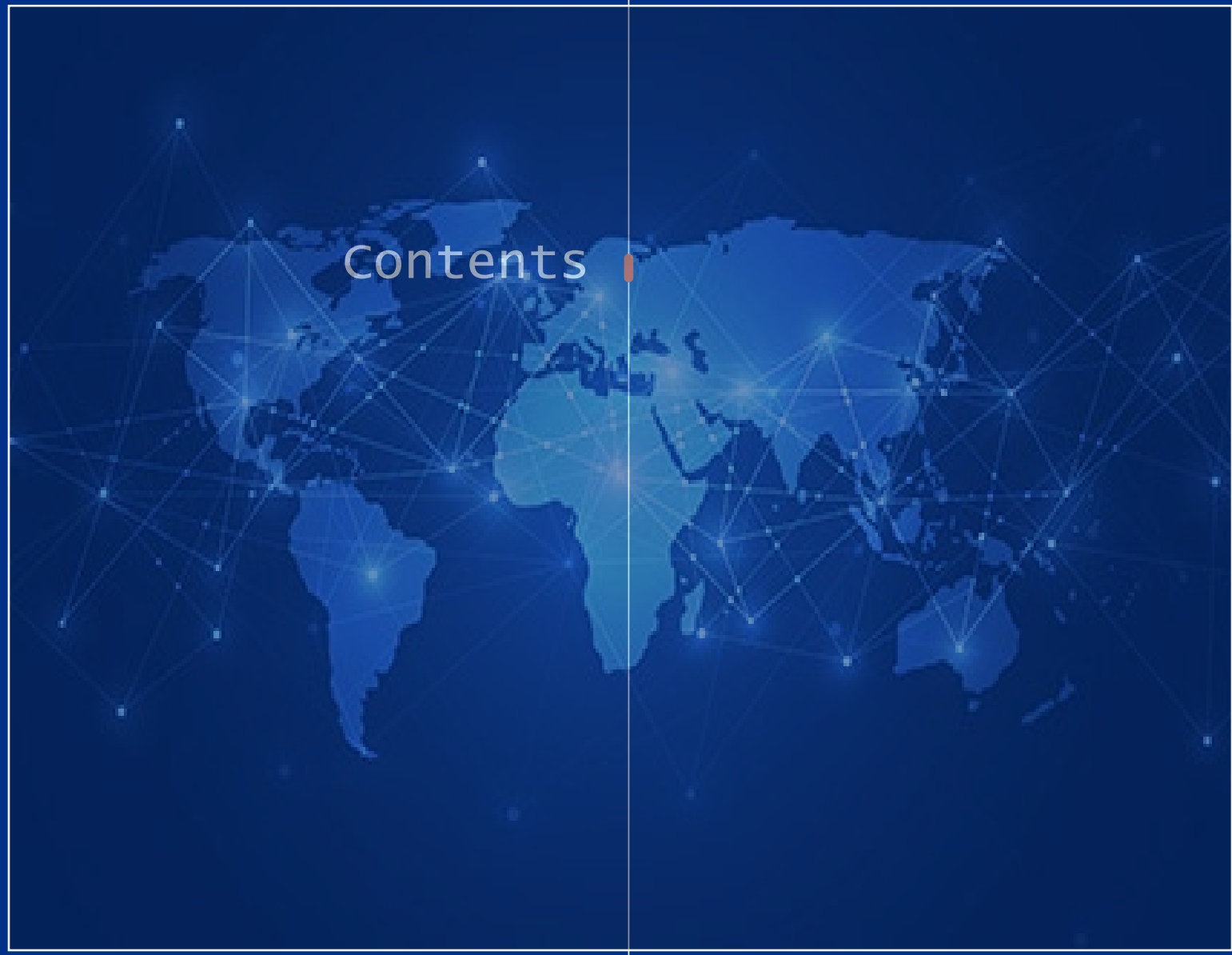
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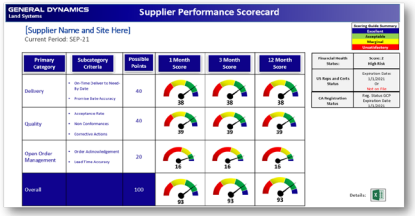
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Introduction

Measuring Supplier performance is a critical element for risk management and continuous improvement within the supply chain:





- Supplier performance metrics are common across GDLS Operational locations aligned with company goals and customer need.
- Measurements are objective, accurate and repeatable.
- Automated data collection, aggregation, calculations are used to produce output of each suppler metrics.
- Detail level transaction information is provided for transparency on what metrics are being utilized and the criteria being used to measure performance.
- Serves as a collaborative communication tool to achieve required overall level of performance and risk management.
- Provides data driven insight to support most effective sourcing decisions.



GDLS Supplier Performance Scorecard

D



B isupplierpoc@supplier.com

A

GENERAL DYNAMICS
Land Systems

Supplier Performance Scorecard

Supplier Name, ORACLE NUMBER - SITE
MMM-YY

E

Financial Health Status:	Score: 70 FHR - Low Risk
US Reps and Certs Status:	On File Expiration Date: 8/14/2022
CA Registration Status:	Reg. Status ITAR Expiration Date: 12/31/2022

Scoring Guide Summary
Excellent
Acceptable
Marginal
Unsatisfactory

C

	Primary Category	Subcategory Criteria	Possible Points	1 Month Score	3 Month Score	12 Month Score
1	Delivery	• On-Time Deliver to Need-By Date • Promise Date Accuracy	40	0	0	0
2	Quality	• Acceptance Rate • Non Conformances • Corrective Actions	40	33	35	33
3	Open Order Management	• Order Acknowledgment • Lead Time Accuracy	20	0	0	0
	Overall		100	33	35	33

Definitions

- **"No Activity"**: means there was no transactional activity for a specific category for the time period indicated.
- **"Not Scored"**: means no score was calculated as 1 or more of the categories had no activity. Only time periods that have transactional activity for all 3 categories will generate an Overall Score.
- **"Not on File"**: means there is either no document or no current information on file.

Disclaimers

- United States (US) Representation and Certification (Reps and Certs) Status and Canada (CA) Registration Status are informational only and do not affect your score. Depending on the market(s) your company serves, a US Reps and Certs and/or CA Registration on file may or not be required. Refer to the GDLS Terms and Conditions for more information on these requirements.
- Financial Health Status is informational only and does not affect your score. However, please note that financial health may be considered during sourcing decisions.

F

Suppliers that achieved an ongoing poor performance levels in any category may be contacted by for further corrective action. Should you have any questions regarding this information, please contact performance@gdls.com .

Key Features:

A. Supplier Performance Scorecard measures 3 Primary Categories:
   1. Delivery
   2. Quality
   3. Open Order Management

B. Monthly scorecard delivered via email to iSupplier contacts.

C. Suppliers will receive a 1,3 and 12-month score.

D. Detailed data for Delivery, Quality and Open Order Management included as an attachment in Excel format.

E. Scorecard includes supplier's Financial Health, US Reps and Certs and CA Registration Statuses.

F. Scorecards are sent from "**apexp@gdls.com <apexp@gdls.com>".** Please make sure not being blocked by IT; or treated as spam.

GDLS Supplier Performance Scorecard: Categories

	Primary Category	Sub Category	Calculation	Key Points	What We Need from You
1	Delivery	• On-Time to Need Date	Due in Month Received in Full and On-Time / # of PO Shipments Due in Month	• Shipments where Lead Time (LT) was not given are excluded from calculation. However, if a shipment is received in full and on-time where LT was not given; shipment is included in calculation.	• Make every effort to deliver to the Need-by Date on the Purchase Order. • Maintain accurate Promise Dates that reflect the intended delivery of the complete shipment. • If shipping partials…split the shipments to achieve paced Need-by Dates, correct quantities, and accurate promise dates.
		• Promise Date Accuracy	# of PO Shipments Due in month received with Accurate Promise Date / # of PO Shipments with a Promise Date in Month	• Accurate Promise Date: Promise Date is within -7 calendar days of full PO Shipment quantity receipt date.	
2	Quality	• Acceptance Rate	1- Quantity Rejected / Quantity Accepted X 100	• Measures supplier's ability to provide goods that conform to the purchase order/contract requirements.	• Provide conforming material that meets the specifications of the Technical Data Package • Provide prompt response and take immediate action for Non-Conformances and Corrective Action Requests
		• Non-Conformance	**Count of Non-Conformances (NCs)**	• Counted in month closed for a 12-month rolling period	
		• Corrective Actions	**Count of Corrective Action Requests (CARs)*** *(*) excludes low priority CARs*	• Counted in month closed for a 12-month rolling period	
3	Open Order Management	• Order Acknowledgement	# of PO Shipments Acknowledged On-Time / # of Open PO Shipments	• Acknowledged On-Time: Promise Date entered within 14 calendar days of issuance (PO Shipment First Approval Date).	• Promptly provide a Promise Date when new orders are issued. • Providing accurate Lead Time is critical – Accurate Lead times should be provided will all Request for Quotes (RFQs) responses. • Make every effort to provide a Promise Date at meets our Need-by Date, or a date no later than quoted lead time will allow • Promise Date should not exceed Need-by Date when Lead Time is given
		• Lead Time Accuracy	# of PO Shipments with Accurate Lead Time / # of Open PO Shipments	• LT Accuracy based on PO Shipment First Approval Date and Processing LT. Processing LT should align with Supplier's Quoted Lead Time	

GDLS Supplier Performance Scorecard: Rating Scale

	Primary Category	Category Weight	Subcategory	Subcategory Possible Points	Rating Scale	Points	Excellent	Acceptable	Marginal	Unsatisfactory
1	Delivery	40	On-Time to Need Date	20	> 95% >90% to <=95% >=85% to <=90% < 85%	20 16 12 0	40	39 to 32	31 to 24	<24
			Promise Date Accuracy	20	> 95% >90% to <=95% >=85% to <=90% < 85%	20 16 12 0				
			Subcategory Total	**40**						
2	Quality	40	Acceptance Rate	25	>= 99.0% >=98.5% to <99.0% >=98% to <98.5% <98%	25 20 15 0	40	39 to 32	31 to 24	< 24
			Non-Conformance	5	0 to 1 2 to 5 6 to 15 >15	5 4 3 0				
			Corrective Actions	10	0 1 2 >2	10 8 6 0				
			Subcategory Total	**40**						
3	Open Order Management	20	Order Acknowledgement	10	> 95% >90% to <=95% >=85% to <=90% < 85%	10 8 6 0	20	19 to 16	15 to 12	< 12
			Lead Time Accuracy	10	> 95% >90% to <=95% >=85% to <=90% < 85%	10 8 6 0				
			Subcategory Total	**20**						
	Overall	100		100			100	99 to 81	80 to 58	< 58

GDLS Supplier Performance Scorecard: Scoring Guide



Ongoing Score (3 or more consecutive months)	GDLS Recommended Actions
Excellent	A preferred world class supplier that **could be considered for**: - Additional business. - Potential new product development opportunities. - Connection with other GD Business Units.
Acceptable	Continuation of business. Work to improve to 'Excellent' score.
Marginal	Buyer and/or Management to address specific issues with the supplier. Consider issuing Corrective Action Request for improvement plan.
Unsatisfactory	Consider for placement on Intensive Management.

Metrics: Overview by Category



1 Supplier Performance Scorecard
Delivery Category Overview

Primary Category	Subcategory	Calculation	Key Points	What We Need from You
Delivery	• On-Time to Need Date	Due in Month Received in Full and On-Time / # of PO Shipments Due in Month	• Shipments where Lead Time (LT) was not given are excluded from calculation. However, if a shipment is received in full and on-time where LT was not given; shipment is included in calculation.	• Make every effort to deliver to the Need-by Date on the Purchase Order. • Maintain accurate Promise Dates that reflect the intended delivery of the complete shipment. • If shipping partials…split the shipments to achieve paced Need-by Dates, correct quantities, and accurate promise dates.
	• Promise Date Accuracy	# of PO Shipments Due in month received with Accurate Promise Date / # of PO Shipments with a Promise Date in Month	• Accurate Promise Date: Promise Date is within -7 calendar days of full PO Shipment quantity receipt date	

Delivery Rating Scale:

Primary Category	Category Weight	Subcategory	Subcategory Possible Points	Rating Scale	Points	Excellent	Acceptable	Marginal	Unsatisfactory
Delivery	40	On-Time to Need Date	20	> 95% 90% to 95% 85% to 90% < 85%	20 16 12 0	40	39 to 32	31 to 24	<24
		Promise Date Accuracy	20	> 95% 90% to 95% 85% to 90% < 85%	20 16 12 0				
		Sub Category Total	**40**						

2 Supplier Performance Scorecard Quality Category Overview

Primary Category	Subcategory	Calculation	Key Points	What We Need from You
Quality	• Acceptance Rate	$1 - \frac{\text{Quantity Rejected}}{\text{Quantity Accepted}} \times 100$	• Measures supplier's ability to provide goods that conform to the purchase order/contract requirements.	• Provide conforming material that meets the specifications of the Technical Data Package • Provide prompt response and take immediate action for Non-Conformances and Corrective Action Requests
	• Non-Conformance	**Count of Non-Conformances (NCs)**	• Counted in month closed for a 12-month rolling period	
	• Corrective Actions	**Count of Corrective Action Requests (CARs)*** *(*) excludes low priority CARs*	• Counted in month closed for a 12-month rolling period	

Quality Rating Scale:

Primary Category	Category Weight	Subcategory	Subcategory Possible Points	Rating Scale	Points	Excellent	Acceptable	Marginal	Unsatisfactory
Quality	40	Acceptance Rate	25	> 99% 98.5% to 98.9% 98% to 98.4% <98%	25 20 15 0	40	39 to 32	31 to 24	< 24
		Non-Conformance	5	0 to 1 2 to 5 6 to 15 >15	5 4 3 0				
		Corrective Actions	10	0 1 2 >2	10 8 6 0				
		Sub Category Total	**40**						

3 Supplier Performance Scorecard
Open Order Management Category Overview

Primary Category	Subcategory	Calculation	Key Points	What We Need from You
Open Order Management	• Order Acknowledgement	# of PO Shipments Acknowledged On-Time / # of Open PO Shipments	• Acknowledged On-Time: Promise Date entered within 14 calendar days of issuance (PO Shipment First Approval Date).	• Promptly provide a Promise Date when new orders are issued. • Providing accurate Lead Time is critical – Accurate Lead times should be provided will all Request for Quotes (RFQs) responses. • Make every effort to provide a Promise Date at meets our Need-by Date, or a date no later than quoted lead time will allow • Promise Date should not exceed Need-by Date when Lead Time is given
	• Lead Time Accuracy	# of PO Shipments with Accurate Lead Time / # of Open PO Shipments	• LT Accuracy based on PO Shipment First Approval Date and Processing LT. Processing LT should align with Supplier's Quoted Lead Time	

Open Order Management Rating Scale:

Primary Category	Category Weight	Subcategory	Subcategory Possible Points	Rating Scale	Points	Excellent	Acceptable	Marginal	Unsatisfactory
Open Order Management	20	Order Acknowledgement	10	> 95% 90% to 95% 85% to 90% < 85%	10 8 6 0	20	19 to 16	15 to 12	< 12
		Lead Time Accuracy	10	> 95% 90% to 95% 85% to 90% < 85%	10 8 6 0				
		Subcategory Total	**20**						

What we need from you

Delivery

- Make every effort to deliver to the need-by date on the Purchase Order.
- If you will be shipping partials…split the shipments to achieve paced need-by dates, correct quantities, and accurate promise dates.
- Maintain accurate Promise Dates that reflect the intended delivery of the complete shipment.

Quality

- Provide conforming material that meet the specifications of the Technical Data Package.
- Provide prompt response and take immediate action for Non-Conformances and Corrective Action Requests

Open Order Management

- Promptly provide a promise date when new orders are issued.
- Providing accurate Lead Time is critical - Accurate Lead times should be provided with all Request for Quotes (RFQs) responses.
- Make every effort to provide a Promise date that meets our need-by date, or a date no later than quoted lead time will allow.
- Promise Date should not exceed Need-by Date when Lead Time is given



Supplier Escalation & Intensive Management Process

A Formal Process to track and monitor progress

- (R,S) Buyer/Planner/Expeditor
- (R,S) Supplier Quality
- (S,I) Plant

Standard Process
Manage day-to-day activity with supplier

- Performance monitoring
- Day-to-Day issue resolution
- Source Changes/Production Readiness

Decision:
- Is there a need for Corrective Action.

- (R,S) SCM Procurement Team
- (R,S) Supplier Quality
- (R,S) Intensive Mgmt Lead
- (S,I) Plant
- (S,I) SCM Manager

Non-Conformance Corrective Action (CA) Process (Escalation 1)

- Generate NC and/or CA (Delivery or Quality)
- Notification to Supplier
- Alert to applicable plant location(s)
- Supplier Corrective Action Response due in 30 working days from Supplier
- Manage CA resolution

E1 Exit Criteria:
- Verified Corrective Actions implemented for applicable failure modes
- Closure for Corrective Action(s)
- Sustained performance improvement

E1: Options to consider if CA resolution unacceptable:
- Nominate for Intensive Management

- (R,S) Supplier Quality
- (R,S) SCM Procurement Team
- (R,S) Intensive Mgmt. Lead
- (S,I) SCM Manager
- (S,I) Plant

Nominate for Intensive Management

Areas of consideration
- High Risk Issues
- Unresolved Corrective Action(s)
- Repeat Issues and/or Repeat CAs
- Performance outside acceptable threshold
- Qualitative input from plants

Decision:
- Place on Intensive Management

– or -
- Remove from Nomination & continue standard process to manage activity with supplier

- (R,S) SCM Manager(s)
- (R,S) Intensive Mgmt Lead
- (S,I) SCM Director
- (S,I) GDLS PMO
- (I) Plant GM
- (I) SCM Global VP
- (I) Market VP

Intensive Management (Escalation 2)

Supplier Placed on Intensive Management by IM Committee
- Notification to Supplier
- Supplier Recovery Plan required
- Supplier Management POC required
- Top Level Supplier Involvement required
- Notification to Registrar (optional)
- New Business Hold (regional and/or global)
- Cost Recovery from Supplier (T&Cs, etc)
- Cure Notice/Show Cause Letter

E2 Exit Criteria:
- Verified Corrective Actions implemented for Recovery Plan Open Issues
- Minimum 6 months at approved performance levels
- SCM IM Committee Approval for release from IM

E2: Options to consider if unable to approve remove from IMS:
- Legal Notification to Supplier
- Re-source plan (non-directed business)
- Customer negotiations for new source (directed source only)

ROLES:
(R) Responsible; (S) Support; (I) Inform

Appendix



Metric Category Definitions



Category: Delivery
Metric: Supplier On-Time Delivery to Need-by Date

• **Purpose / Intention**	• Measure Supplier's delivery performance to GDLS need date.
• **Indicator Type**	• Lagging
• **Owner**	• Supply Chain Management
• **Data Source**	• Oracle Purchase Order Shipments
• **Calculation**	**On-Time Delivery to Need-by Date** $\frac{\text{\# of Shipments Due in Month Received in Full and On-Time}}{\text{\# of Shipments Due in Month}}$ **X 100 = Supplier On-Time Delivery to Need-by Date**
• **Definitions**	• On Time: Full quantity of PO Shipment received by Need-By Date (within tolerance)
• **Frequency**	• Monthly
• **Targets & Thresholds**	• Target: 95% On Time • Thresholds: See Rating Scale

• **Notes**	• Numerator includes shipments received in full with **a Need-by Date within the month.**
	• Denominator includes **shipments with a Need-by Date within the month**.
	• Calculation to exclude shipments where Lead Time (LT) was not given and shipment was not received in full.
	• The supplier will get credit for shipments received in full and on-time where LT was not given. (The calculation will include these shipments in the numerator and denominator).
	• **Tolerance: 5 Calendar Days Late**
	  • Early is acceptable if buyer accepts a Promise Date earlier than the Need-by Date.
	  • For early shipments, on-time credit will appear within the month of the Need-by Date.
	  • Days Late tolerance may vary by site/location due to local business circumstances.
	• Shipments to include **3-way match, Goods line Type, with an Item only.**
	• If an item has a supplier lead time of 0 or null at the time of a receipt, **a lead time of 90 days will be used as a default.**
	• Shipments in CA Operations with a value populated in the SDS field are excluded.

1 Category: Delivery
Metric: Promise Date Accuracy

• Purpose / Intention	• Measure Supplier's performance in providing an accurate promise date.
• Indicator Type	• Lagging
• Owner	• Supply Chain Management
• Data Source	• Oracle Purchase Order Shipments
• Calculation	**Promise Date Accuracy** **# of Shipments due in month received with an Accurate Promise Date** / **# of Shipments with a Promise date in Month** **X 100 = Promise Date Accuracy**
• Definitions	• Accurate Promise Date: Promise Date is **within - 7 calendar days** of full PO Shipment quantity receipt date.
• Frequency	• Monthly
• Targets & Thresholds	• Target: 95% • Thresholds: See Rating Scale
• Notes	• Numerator includes shipments **with a Promise Date within the month that are received in full**. • Denominator includes shipments with a promise date within the month. • **Shipments to include 3-way match, Goods line Type, with an Item only.** • Shipments in CA Operations with a value populated in the SDS field are excluded

2 Category: Quality
Metrics: Acceptance Rate, NCs, and CARs

• Purpose / Intention	• Measure supplier's ability to provide goods that conform to the purchase order/contract requirements.		
• Indicator Type	• Lagging		
• Owner	• Supply Chain Management		
• Data Source	• TIPQA		
• Calculation	**Acceptance Rate:** $1 - \frac{\text{Quantity Rejected}}{\text{Quantity Accepted}} \times 100$	**Count of Non-Conformances (NCs)**	**Count of Corrective Action Requests (CARs)***
• Definitions	• Non-Conformance: A variance from the specification Technical Data Package (TDP) which is not considered critical or major. • Corrective Action Request: Request of corrective action from the supplier for nonconformance of material.		
• Frequency	• Monthly		
• Targets & Thresholds	• Targets: Acceptance Rate: 100%; NCs: 0; CARs: 0 • Thresholds: See Rating Scale		
• Notes	• NCs and CARs counted in month closed **month closed for a 12 month rolling period**. • *Excludes low priority CARs.		

3 Category: Open Order Management
Metric: Order Acknowledgement

• Purpose / Intention	• Measure Supplier's Risk and Compliance to GDLS requirements.
• Indicator Type	• Leading
• Owner	• Supply Chain Management
• Data Source	• Oracle
• Calculation	**Order Acknowledgement** $\frac{\textbf{\# of PO Shipments Acknowledged on-time}}{\textbf{\# of Open PO Shipments}}$ **X 100 = PO Shipments Acknowledged on-time**
• Definitions	• Acknowledged on-time: **Promise Date entered within 14 calendar days of issuance (PO Shipment First Approval Date).**
• Frequency	• Monthly
• Targets & Thresholds	• Target: 95% • Thresholds: See Rating Scale
• Notes / Gaps / Questions	• Shipments to include Open, 3-way match, Goods line Type, with an Item only • **Measured within rolling 6 months of Need-by Dates.** • For CA Operations only, if the SDS Code is populated and promise date is blank, shipment will be considered as Acknowledged On Time.

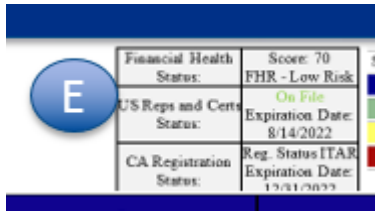
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Category: Open Order Management
Metric: Lead Time Accuracy

• Purpose / Intention	• Measure Supplier's Risk and Compliance to GDLS requirements.
• Indicator Type	• Leading
• Owner	• Supply Chain Management
• Data Source	• Oracle
• Calculation	**Lead Time Accuracy** $\frac{\text{\# of PO Shipments w/ Accurate Lead Time}}{\text{\# of Open PO Shipments}}$ **X 100 = PO Shipments with Accurate Lead Time**
• Definitions	• Accurate Lead Time: Open PO Shipments where the **Promise Date is earlier than or equal to the Need-by Date**; or a date no later than quoted lead-time would allow.
• Frequency	• Monthly
• Targets & Thresholds	• Target: 95% • Thresholds: See Rating Scale

• Notes	• Lead Time Accuracy based on **PO Shipment First Approval Date and Processing Lead Time**.
	• Processing Lead Time in Oracle should match Supplier's Quoted Lead Time
	  • Promise date earlier than or equal to the Need-by Date is acceptable.
	  • Promise date SHOULD NOT EXCEED THE NEED BY DATE when LEAD TIME is given (not compressed)
	  • If the Need-by Date requested is issued compressed inside of processing lead time, the promised date should be no later than quoted lead would allow.
	• If an item has a supplier lead time of 0 or null at the time of a receipt, **a lead time of 90 days will be used as a default.**
	• **Shipments to include Open, 3-way match, Goods line Type, with an Item only.**
	• **Measured within rolling 6 months of Need-by Dates.**
	• Shipments in CA Operations with a value populated in the SDS field are excluded.

E Supplier Reference Information: Financial Health Status



Effective 1/1/2023 Scorecards

- Financial Health Status will be based on Financial Stability Rating provided by Dun & Bradstreet (DnB or D&B) Risk Analytics

- Supplier Evaluation Risk Rating (SER) score which is a risk metric that helps evaluate the long-term risk of doing business with a supplier. The SER score is based on a scale of 1-9, with 1 representing the lowest level of risk and 9 implying the highest level of risk

D&B SER Score	Risk
1 to 2	Very Low risk
3 to 4	Low Risk
5 to 6	Medium Risk
7 to 8	High Risk
9	Very High Risk

Transaction Level Detail Reference (excel file attachment)



1 Supplier Performance Scorecard
Delivery Category: Transaction Level Detail (spreadsheet file attached to Scorecard)

Delivery (On Time to Need)	
COLUMN HEADER	DESCRIPTION
OPERATION	GDLS Operational location associated with the Purchase Order
ORG_CODE	GDLS Ship-to facility code
PO_NUMBER	GDLS Purchase Order (PO) number
RELEASE	Populated only for Blanket Releases
PO_LINE	Purchase Order Line number
PO_SHIP_NUM	Purchase Order Shipment number
PLANNER_CODE	GDLS Planner code
BUYER	GDLS Buyer name on the Purchase Order
ITEM_NUMBER	Item Number
ITEM_DESCRIPTION	Item Description
SUPPLIER_NUMBER	Supplier Number
SUPPLIER	Supplier Name
SUPPLIER_SITE	Supplier Site
NEED_BY_DATE	Need-by Date
PROMISED_DATE	Promised Date
DATE_PROMISED_DATE_ENTERED	The approval date of the first promise date entered onto the PO Shipment
ORIGINAL_PROMISE_DATE	The first/original promise date approved on the PO Shipment
SHP_APPROVED_DATE	The first time the PO Shipment was approved and issued to the supplier
TAT_NUMBER	For CA Operations, Turn Around Time for R&O.
lead_time	Supplier's lead-time for the item in the GDLS ERP system.
Lead_T_Used_If_None	Only populated if no supplier lead-time is unavailable. 90 days will be used when no lead-time is available
POL_QUANTITY	
SHP_QUANTITY	Total quantity on the PO Shipment
SHP_QUANTITY_CANCELLED	Quantity cancelled on PO Shipment
SHP_QUANTITY_RECEIVED	Quantity received on PO Shipment
SHP_CLOSED_FOR_RECEIVING_DATE	Date when the full PO Shipment quantity was received
SHP_CLOSED_CODE	Status of the PO Shipment
LINE_TYPE	Line type of the Purchase Order Shipment
RECEIPT_REQUIRED_FLAG	Column will always display '3-way'
Lead time_status	**Indicates whether the PO Shipment was issued with sufficient Lead-time given, or if the order was Inside lead-time.**
received_on_time	**Indicates if the full shipment quantity was received on-time.**
excluded_due_to_inside_lt	**Indicates if the PO Shipment is excluded from the metric calculation due to being an inside lead-time order and the full shipment quantity not received.**
Last_Updated_Date	Internal use only
Comments	Internal use only

Delivery (Promise Date Accuracy)	
COLUMN HEADER	DESCRIPTION
OPERATION	GDLS Operational location associated with the Purchase Order
ORG_CODE	GDLS Ship-to facility code
PO_NUMBER	GDLS Purchase Order (PO) number
RELEASE	Populated only for Blanket Releases
PO_LINE	Purchase Order Line number
PO_SHIP_NUM	Purchase Order Shipment number
PLANNER_CODE	GDLS Planner code
BUYER	GDLS Buyer name on the Purchase Order
ITEM_NUMBER	Item Number
ITEM_DESCRIPTION	Item Description
SUPPLIER_NUMBER	Supplier Number
SUPPLIER	Supplier Name
SUPPLIER_SITE	Supplier Site
NEED_BY_DATE	Need-by Date
PROMISED_DATE	Promised Date
SHP_CLOSED_FOR_RECEIVING_DATE	Date when the full PO Shipment quantity was received
Accuracy	**Days between Promise Date and Closed for Receiving Date**
Accurate_Promise_Date	**If accuracy is within + or - 7 calendar days then 'Accurate' else 'Not Accurate'**
SHP_QUANTITY	Total quantity on the PO Shipment
SHP_QUANTITY_RECEIVED	Quantity received on PO Shipment
SHP_CLOSED_CODE	Status of the PO Shipment

2 Supplier Performance Scorecard
Quality Category: Transaction Level Detail (spreadsheet file attached to Scorecard)

Quality NC Details	
COLUMN HEADER	DESCRIPTION
NC_NUMBER	**Non-Conformance number**
SUPPLIER	Supplier Name
SUPPLIER SITE	Supplier Site
CAUSE CODE	SUP (Supplier responsible)
CREATION DATE	Creation date of the NC
CLOSE DATE	Close date of the NC
QUANTITY NONCONFORMING	Quantity on NC line
ORG CODE	GDLS Ship-to facility code
SUMMARY	Brief description of the issue found

Quality CAR Details	
COLUMN HEADER	DESCRIPTION
CREATION_DATE	Creation date of the CAR
MARKET	Operational location the CAR was issued in
QUANTITY	Quantity on the CAR
SUPPLIER	Supplier Name
SUPPLIER SITE	Supplier Site
CANUMBER	**CAR Number**
SUMMARY	Brief description of the issue found
NC NUMBER	Associated Non-conformance number
ORG	GDLS location code
ASSIGNED_TO_NAME	Assigned SQA representative
CA TYPE	This will always equal 'VI'
PRIORITY	Priority will always equal 9 (high priority)
PROCESS_DATE_CLS	Close date of the CAR

Quality Quantity Accepted Detail	
COLUMN HEADER	DESCRIPTION
PART NUMBER	Part Number
VCN	TIPQA vendor number
RCEIVER NUMBER	Receipt number
LOT QUANTITY	**Quantity received**
DATE RECORDED	Date received
SUPPLIER SITE	Supplier Site
SUPPLIER NUMBER	Supplier Number
BUSINESS UNIT	This will always equal PDS
RECEIVING FACILITY	GDLS location code
PO NUMBER	Purchase Order Number

Quality Quantity Rejected Detail	
COLUMN HEADER	DESCRIPTION
V_NUMBER	Internal use only
V_NAME	Supplier Name for internal use
PART NUMBER	Item Number
CLOSE DATE	10/20/2020
FACTORY CODE	GDLS location code
QUANTITY REJECTED	**Quantity rejected**
SUPPLIER NAME	Supplier Nam
SUPPLIER NUMBER	Supplier Number
DOCUMENT NUMBER	**Associated non-conformance document number**

3 Supplier Performance Scorecard

Open Order Management Category: Transaction Level Detail (spreadsheet file attached to Scorecard)

Order Acknowledgement (OM)	
COLUMN HEADER	DESCRIPTION
OPERATION	GDLS Operational location associated with the Purchase Order
ORG_CODE	GDLS Ship-to facility code
PO_NUMBER	GDLS Purchase Order (PO) number
RELEASE	Populated only for Blanket Releases
PO_LINE	Purchase Order Line number
PO_SHIP_NUM	Purchase Order Shipment number
PLANNER_CODE	GDLS Planner code
BUYER	GDLS Buyer name on the Purchase Order
ITEM_NUMBER	Item Number
ITEM_DESCRIPTION	Item Description
SUPPLIER_NUMBER	Supplier Number
SUPPLIER	Supplier Name
SUPPLIER_SITE	Supplier Site
NEED_BY_DATE	Need-by Date
PROMISED_DATE	Promised Date
SHP_CLOSED_FOR_RECEIVING_DATE	Date when the full PO Shipment quantity was received
ORIGINAL_PROMISE_DATE	The first/original promise date approved on the PO Shipment
TAT_NUMBER	For CA Operations, Turn Around Time for R&O.
LEAD_TIME	Supplier's lead-time for the item in the GDLS ERP system.
POL_QUANTITY	Total quantity on PO Line
SHP_QUANTITY	Total quantity on the PO Shipment
SHP_QUANTITY_CANCELLED	Quantity cancelled on PO Shipment
SHP_QUANTITY_RECEIVED	Quantity received on PO Shipment
SHP_CLOSED_CODE	Status of the PO Shipment
LINE_TYPE	Line type of the Purchase Order Shipment
RECEIPT_REQUIRED_FLAG	Column will always display '3-way'
DAYS_AGED	Number of days between the Shp_Approved_Date the Date Promise Date Entered. If promise date is null, then number of days since shipment approval date.
ACKNOWLEDGED_ON_TIME	**Indicates if the PO shipment was acknowledged within 14 days.**
CATEGORY	Internal use only
CALCULATED_LEAD_TIME_DATE	See Lead Time Accuracy tab
ACCURATE_LT	See Lead Time Accuracy tab
QTY_DUE	Quantity due on the PO Shipment at the time of the data pull
DATE_PROMISED_DATE_ENTERED	**The approval date of the first promise date entered onto the PO Shipment**
SHP_APPROVED_DATE	**The first time the PO Shipment was approved and issued to the supplier**

Lead Time Accuracy (OM)	
COLUMN HEADER	DESCRIPTION
OPERATION	GDLS Operational location associated with the Purchase Order
ORG_CODE	GDLS Ship-to facility code
PO_NUMBER	GDLS Purchase Order (PO) number
RELEASE	Populated only for Blanket Releases
PO_LINE	Purchase Order Line number
PO_SHIP_NUM	Purchase Order Shipment number
PLANNER_CODE	GDLS Planner code
BUYER	GDLS Buyer name on the Purchase Order
ITEM_NUMBER	Item Number
ITEM_DESCRIPTION	Item Description
SUPPLIER_NUMBER	Supplier Number
SUPPLIER	Supplier Name
SUPPLIER_SITE	Supplier Site
NEED_BY_DATE	Need-by Date
PROMISED_DATE	Promised Date
SHP_CLOSED_FOR_RECEIVING_DATE	Date when the full PO Shipment quantity was received
ORIGINAL_PROMISE_DATE	The first/original promise date approved on the PO Shipment
TAT_NUMBER	For CA Operations, Turn Around Time for R&O.
LEAD_TIME	Supplier's lead-time for the item in the GDLS ERP system.
POL_QUANTITY	Total quantity on PO Line
SHP_QUANTITY	Total quantity on the PO Shipment
SHP_QUANTITY_CANCELLED	Quantity cancelled on PO Shipment
SHP_QUANTITY_RECEIVED	Quantity received on PO Shipment
SHP_CLOSED_CODE	Status of the PO Shipment
LINE_TYPE	Line type of the Purchase Order Shipment
RECEIPT_REQUIRED_FLAG	Column will always display '3-way'
DAYS_AGED	Number of days between the Shp_Approved_Date the Date Promise Date Entered. If promise date is null, then number of days since shipment approval date.
ACKNOWLEDGED_ON_TIME	See Order Acknowledgement tab
CATEGORY	Internal use only
CALCULATED_LEAD_TIME_DATE	**Shp_Approved_Date + Supplier Lead-time**
ACCURATE_LT	**If Promise Date is < or = Need-by date or Calculated Lead Time Date then 'Yes'; If Promise Date is null and Days aged is <=14 days then exclude record; Else 'No'**
QTY_DUE	Quantity due on the PO Shipment at the time of the data pull
SHP_APPROVED_DATE	**The first time the PO Shipment was approved and issued to the supplier**

Revision History



Revision History

Revision	Date	Description
Initial	10/1/2021	• Initial Release
Rev 1	1/1/2023	• Incorporation of Dun & Bradstreet information for Financial Risk Rating (SER score) of Scorecard • Include reference to Supplier Escalation & Intensive Management Process
Rev 2	5/10/2024	• Clarifications on Supplier Escalation & Intensive Management Process

Rev 3	8/31/2024	• Revise Promise Date Accuracy parameters:
		  • From Promise Date is **within + or - 7 calendar days** of full PO Shipment quantity receipt date.
		  • To: Promise Date is **within - 7 calendar days** of full PO Shipment quantity receipt date.

Rev 4	12/8/2025	• No content revisions, only branding format revision
Rev 5	2/10/2026	• Clarify rating scale ranges for consistency

Land Systems

SUPPLY CHAIN MANAGEMENT